

# Notional Defined Contribution Pensions in Aging Economies



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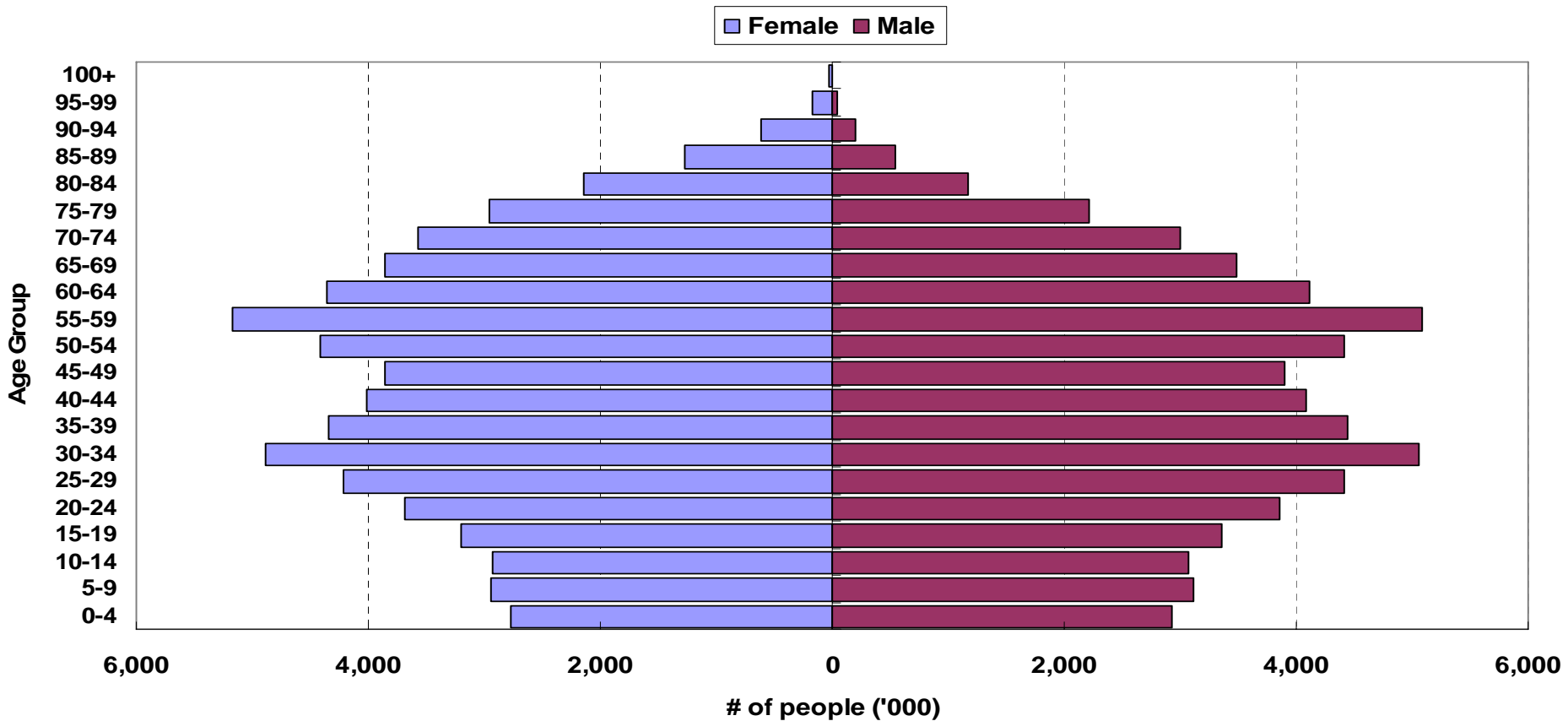
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# Introduction and Motivation

- NDC paradigm frequently suggested as a way forward for aging economies with pre-existing PAYG social security systems
- This study takes one of the world's oldest and largest economies, and makes simple calculations to see how it would work there

# Japan's Aging Population

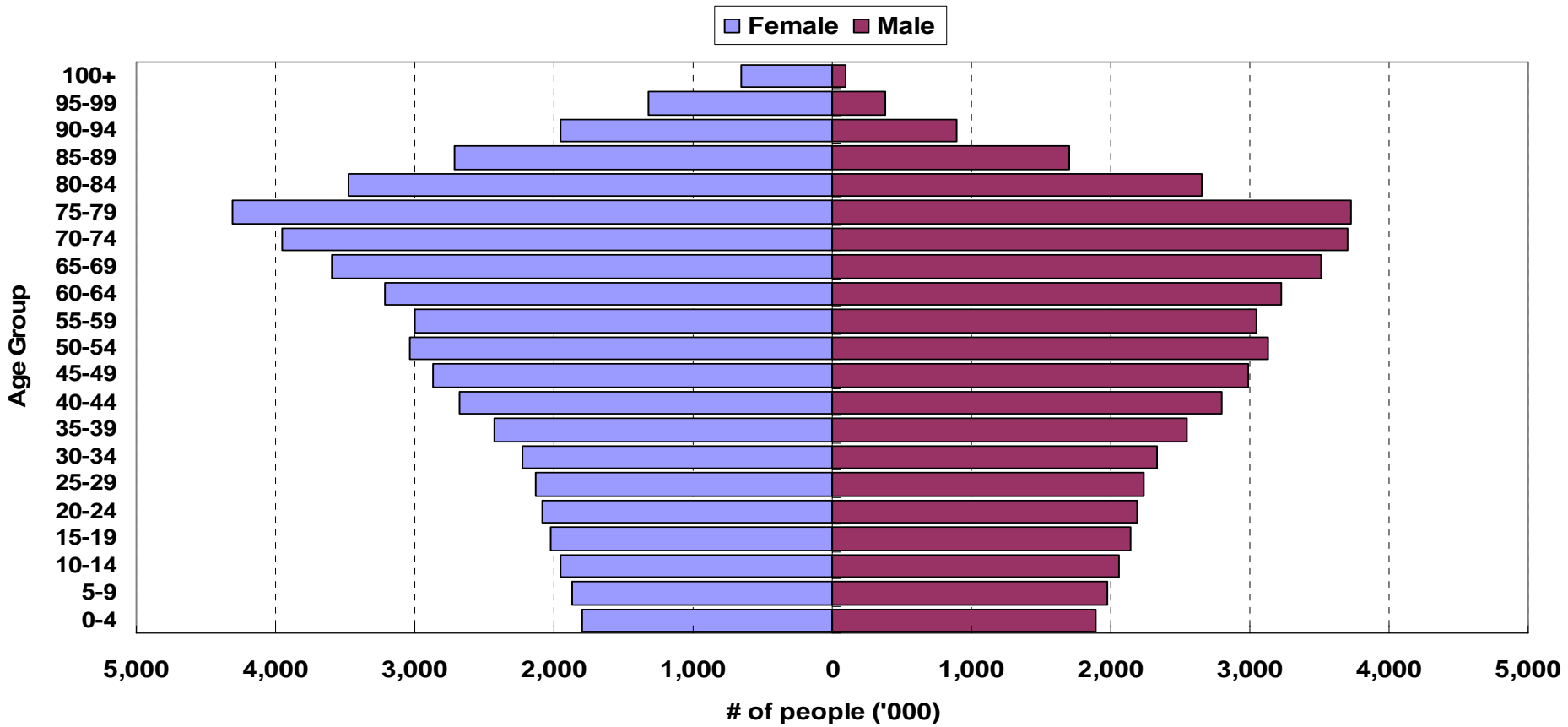
Population Age Profile in Japan as of 2005



Source: United Nations Secretariat, World Population Prospects: The 2006 Revision

# Japan's Aging Population

Population Age Profile Projection in Japan as of 2050



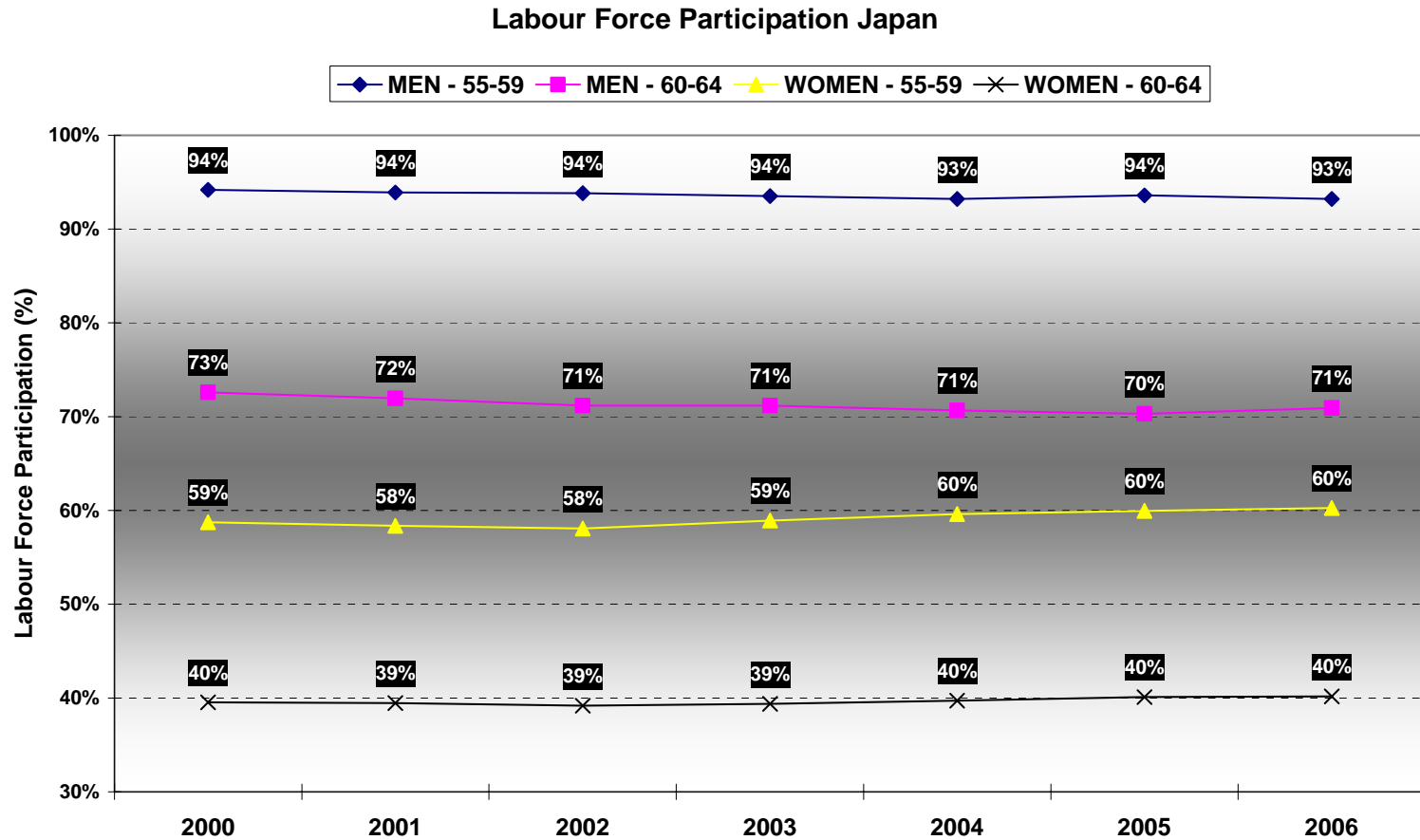
# Japan's Social Security Structure

- Two main systems, 3 main “groups”
  - KN: redistributive, unfunded, financed partly from general tax revenue (NP)
  - KNH: income replacement, unfunded, financed from social security contributions (EP)
  - Group 1: Students, self-employed, unemployed (KN)
  - Group 2: Employees (KNH)
  - Group 3: Dependant spouse of Group 2 (KN with no contribution)

# Japan's Social Security Structure

- Encourages workers to work longer, emphasised in most recent reform
- Provides large subsidy for dependant spouses
- Built around a “benchmark couple”, one earner works for 40 years, dependant spouse
- Declared as unfunded

# Japan: Labour force participation



# Project Background

- Japan reviews and reforms its public (KN, KNH) pensions frequently
- Public trust is being eroded from successive downward revisions of benefits
  - Decreasing “group 1” enrolment in KN
- How can reforms be designed to be
  - Sustainable for the system?
  - Actuarially fair for individuals?





# Alternative Pension Reform Paradigms

- Parametric reform
  - Change benefits,
  - Change contributions,
  - Flexible retirement age,
  - Change vesting period, etc

# Alternative Pension Reform Paradigms

- Structural reform
  - Change basis of system design, e.g., unfunded to pre-funded
    - From PAYG to Defined contribution
- Add new pillar
  - Australia: Superannuation

# Notional Defined Contribution

Some of parametric and structural:

- Change parameters in a consistent way
- Actuarially fair for individuals
- Automatic adjustment for sustainability
- Not pre-funded
  
- No inter- or intra-cohort risk sharing
  - Safety net needed

# Japan's 2004 Pension Problem

## → Projected cashflow shortfalls\*

To maintain couples' replacement rate:

- EP contributions would have to rise from 13.58% → 25.9%
- NP contribution would have to rise from ¥13,300 (3.6%) to ¥29,500/mo
- More govt revenue required

## → Enormous pension legacy costs\*\*

~ ¥740 Trillion KNH + ¥50 Trillion KN

But note very large pension reserves (¥ 179 trillion)

\*Sakamoto IAA/PBSS Nov 2004

\*\*Takayama, personal communication

# The 2004 Policy Response:

## Boost Revenue:

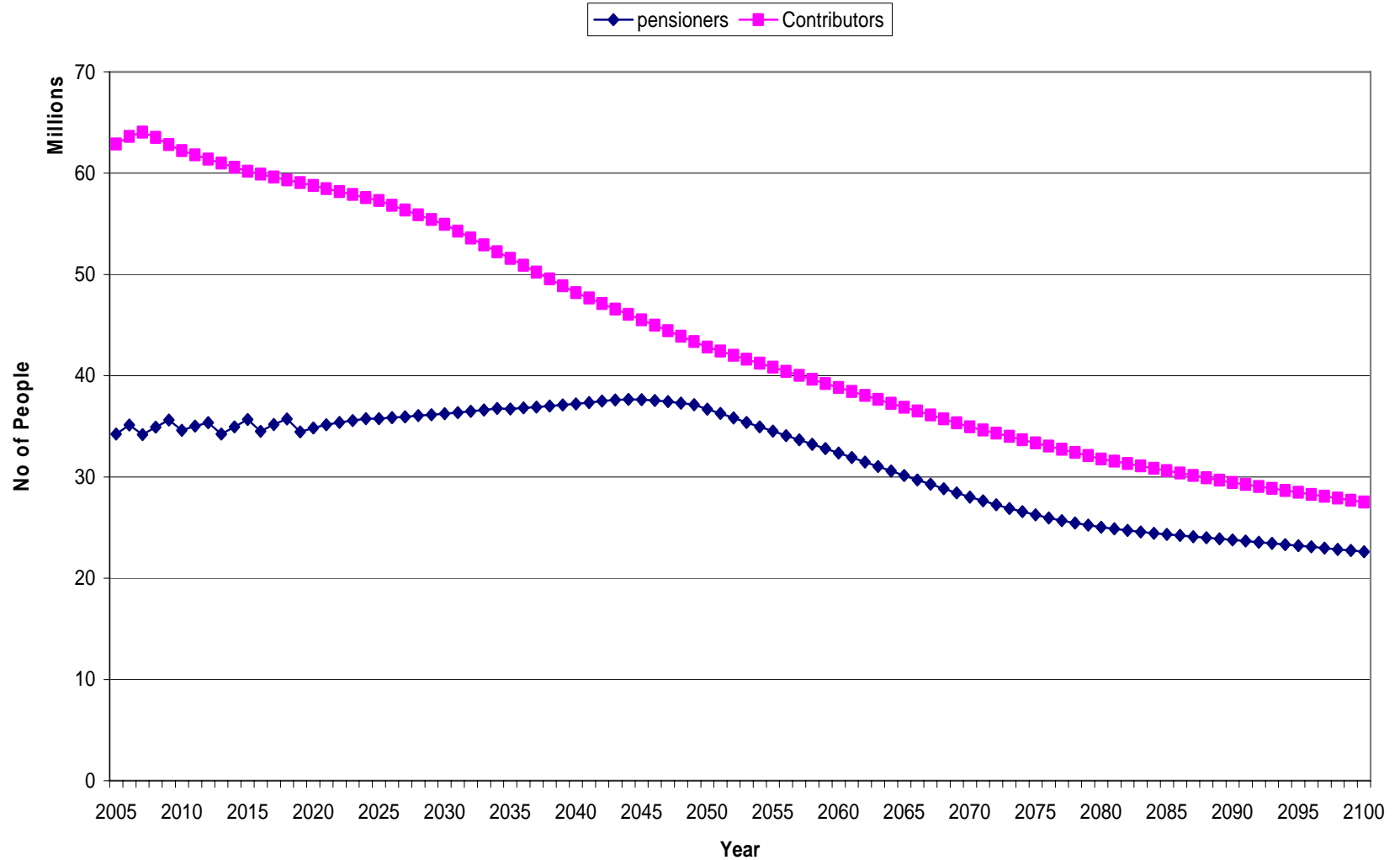
- ✓ Raise EPS contributions to 18.30% (by 2017)
- ✓ Boost govt subsidy “from 1/3 to 1/2” by 2009
- ✓ Pension reserves to earn 2.2% real pa
- Reserves fall to 1-yr benefit flow by 2100

## Benefit Cuts:

- ✓ Retirement age up
- ✓ Replacement rate for “stylized” married couple cut to 50% & CPI indexed by 2023
- ✓ Further changes: “macroeconomic slide”

# Still, the future remains grim:

Pension System Members



# Our project:

- How does NDC interact with demographics?
- Evaluate potential role for Notional Defined Contribution (NDC) reform in Japan
  - Would actuarial fairness improve?
  - Would work incentives increase?

Also...

- What role for public pension reserves?

# Notional Defined Contribution (NDC)

## *Features*

- ✓ Mandatory scheme with fixed individual contribution rate
- ✓ Individual notional accounts
- ✓ Crediting rate =  $f$  (productivity & LF growth, demographics)
- ✓ Benefit =  $g$  (notional accumulation, demographics)
- ✓ *Adjustment mechanisms*: Benefit changes, buffer fund



# Methodology

## Two Models

### – Illustrative OLG example

- Explores relationship between NDC and alternative demographic paths

### – Stylized Application to Japan

- Identifies impact of NDC design on benefit-cost outcomes with population decline
- Relies on AV2004

# Illustrative OLG Model

$$A_{\bar{S}}^X = \sum_t^{\bar{S}} \tau_{\bar{S}-t+1}^X \cdot E_{\bar{S}-t+1}^X \cdot \prod_{k=0}^t R_{\bar{S}-k}$$

Accumulation

$$R_y = \frac{\sum_{x=1}^{\bar{T}} N_{y-x+1}^x \cdot E_{y-x+1}^x}{\sum_{x=1}^{\bar{T}} N_{y-x}^x \cdot E_{y-x}^x}$$

Crediting rate

# NDC Payout formula

$$\beta^X = A_{\bar{S}}^X / \sum_{t=66}^{\bar{T}} {}_tP_{65}^x \frac{1}{R_{X+\bar{S}}^t}$$

Note: NDC accumulation annuitized at retirement age  $S$

→ Typically cohort-specific  $p$  and  $R$

# Findings re NDC and demographics:

- NDC works well if population growing:
  - High crediting rate due to high wage bill growth
- If population declining, NDC success depends on:
  - Having investment reserves
  - Earning strong returns on investments

# Extension to “Japanese Case”

- Stylized example
- **Assume** (as per AV2004)
  - ▶ Labor force falls 0.6%
  - ▶ Real wage growth 2.1%
  - ▶ CPI 1%
  - ▶ Run down reserves of ¥179 trillion (~ 35% GDP) to one year’s benefit value in 2100
  - ▶ Nominal investment return on reserves 3.2%
  - ▶ Government subsidy “from 1/3 to 1/2” of NP

# Comparing Current Policy vs NDC Reform

- Both have retirement replacement rate for benchmark couple 50% of average net earnings (by 2020)
- NDC simulation gives all contributors an account:
  - Single contributes 9.15%; couple pays 18.3%
  - Replacement at retirement for average earner: 25%
  - “Groups” eliminated – no basic pension paid\*
  - Alternative investment return scenarios

\*Grp 1: self empl., students, unempl; Grp 2: KNH ees; Grp 3: spouses of Grp 2

# 2004 Reform and NDC Parameters

	2004 Reform		NDC Simulation	
	Contribution rate	Replacement rate	Contribution rate	Replacement rate
Single	18.3%	36.4%	9.15%	25%
Benchmark couple	18.3%	50%	18.3%	50%

- Current system heavily subsidizes nonworking spouses
- NDC cuts cross-subsidies so singles' benefit-cost ratio rises

# NDC Replacement Rates (RR) for Alternative Investment Returns

Assumed Investment Return	2%	<b>3.20%*</b>	6%
RR for Single Retiree in 2050	23%	<b>25%</b>	29%
NDC Crediting Rate	2.0%	<b>2.41%</b>	2.8%





# Investment Return Required for Alternative Reserve Ratios or Subsidy Levels Under NDC Policy

	<u>Investment Return Needed</u>
• Reserve rundown as per 2004 Reform:	2.85%
• Maintain current Reserve Ratio (4.7):	3.25%
• Eliminate Subsidy :	8.77%

# Findings re NDC in Japan

→ *NOTE: A Stylized Example, based on the 2004 “Actuarial Valuation”*

- Reserves and investment returns key to NDC sustainability
- Actuarial fairness can improve:
  - Singles’ benefit-cost ratio enhanced
  - Benefit-cost ratio less for KN beneficiaries
- Work incentives can increase

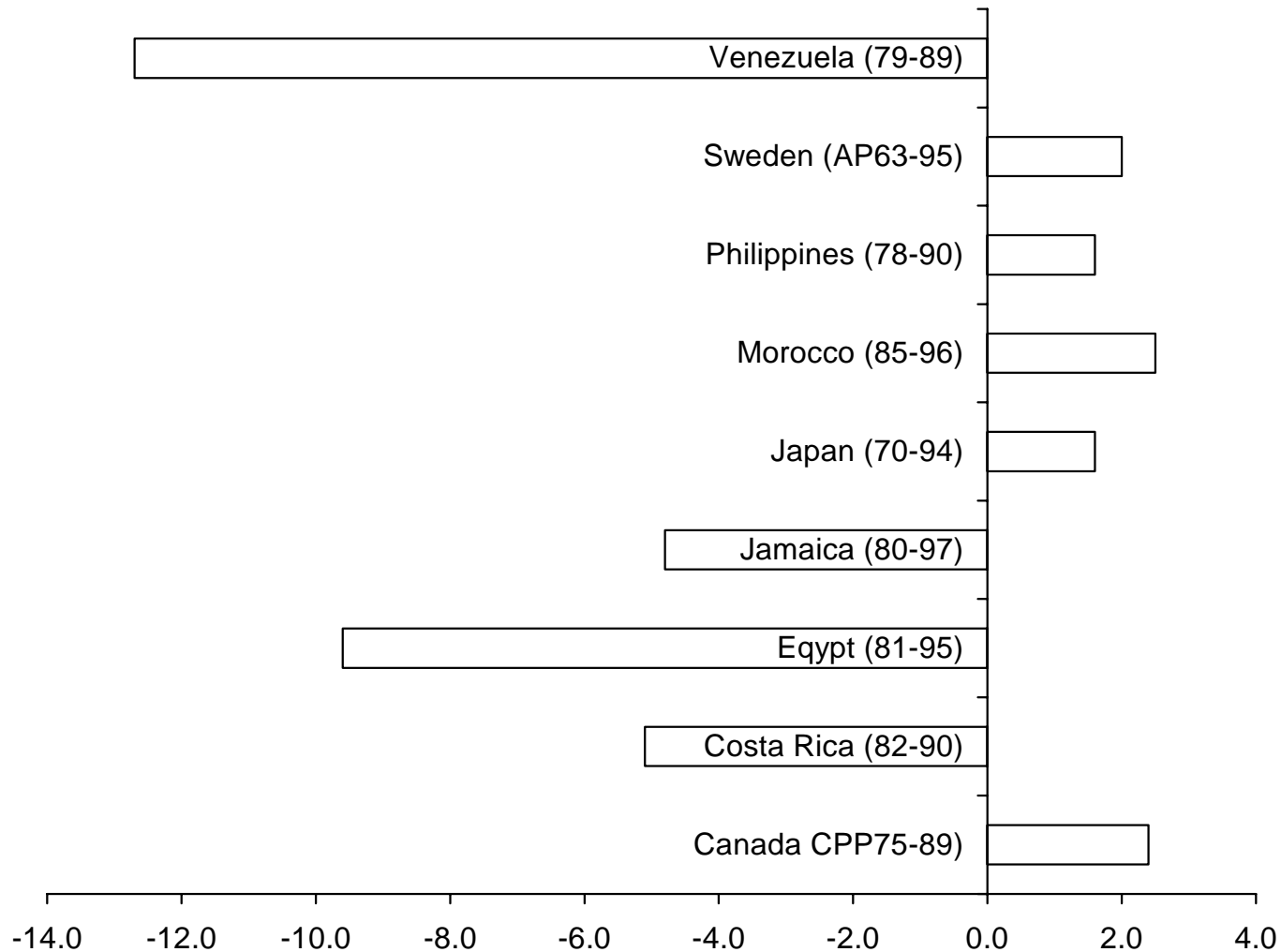
# Caution on Reserves

- When implementing NDC, buffer or reserve fund can help boost replacement rates
- Strong investment returns are key
- Managing reserves is challenging



# All public pension reserves do not earn good investment returns!

Annual real returns, public pensions



# Policy Relevance for Japan

- NDC reform feasible for Japan (*preliminary findings*).
- NDC policy advantages:
  - Pre-commitments can be useful
  - Actuarial fairness can improve
  - Work incentives can increase

## BUT...

- Reallocates, but does not eliminate, past system shortfalls.
- Limited inter/intra-cohort risk-sharing.

# Future Research

- Impact on low-income groups and role of safety net – requires micro data.
- Financial management of reserves
- Integration of other pension plans including civil servants

# Thank you!

*For more information:*

- Australian Institute of Population Ageing Research

<http://www.aipar.unsw.edu.au/>

- The Pension Research Council:

<http://prc.wharton.upenn.edu/prc/prc.html>